

Azul Reports March 2019 Traffic

São Paulo, April 4, 2019 – Azul S.A., “Azul”, (B3: AZUL4, NYSE: AZUL), the largest airline in Brazil by number of cities served and flight departures, announces today its preliminary traffic results for March 2019.

Consolidated passenger traffic (RPKs) increased 15.6% compared to March 2018 on a capacity increase (ASKs) of 15.3% resulting in a load factor of 80.8%, an increase of 0.2 p.p. compared to the same period in 2018.

Domestic passenger traffic increased 20.1% on a 17.5% increase in capacity resulting in a load factor of 81.0%, 1.8 percentage points higher than March 2018. International load factor was 80.2%.

“As expected, the demand environment in Brazil continues to be robust. We will keep focusing our future capacity growth on strengthening our domestic network, driven by replacing smaller aircraft with larger aircraft on routes we already serve. We ended the quarter with 25 A320neos and as a result of the acceleration of our fleet transformation plan that we announced earlier this year, 40% of our capacity is expected to come from next generation aircraft in 2019”, says John Rodgerson, Azul’s CEO.

Year to date we continue to be the most on-time airline in Brazil with 86.5% of flights departing within 15 minutes of departure time, according to FlightStats.

	Mar-19	Mar-18	%Δ	1Q19	1Q18	%Δ
Total						
RPK (million)	2,166	1,874	15.6%	6,809	5,891	15.6%
ASK (million)	2,681	2,326	15.3%	8,312	7,166	16.0%
Load factor	80.8%	80.6%	+0.2 p.p.	81.9%	82.2%	-0.3 p.p.
Domestic						
RPK (million)	1,665	1,386	20.1%	5,191	4,357	19.1%
ASK (million)	2,056	1,750	17.5%	6,342	5,392	17.6%
Load factor	81.0%	79.2%	+1.8 p.p.	81.8%	80.8%	+1.0 p.p.
International						
RPK (million)	501	487	2.7%	1,618	1,534	5.5%
ASK (million)	624	576	8.5%	1,970	1,773	11.1%
Load factor	80.2%	84.7%	-4.5 p.p.	82.1%	86.5%	-4.4 p.p.

About Azul

Azul S.A. (B3: AZUL4, NYSE: AZUL), the largest airline in Brazil by number of cities served, offers 821 daily flights to 110 destinations. With an operating fleet of 125 aircraft and more than 11,000 crewmembers, the



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Company has a network of 220 non-stop routes as of December 31, 2018. In 2019, Azul was awarded best airline in Latin America by TripAdvisor Travelers' Choice and in 2018, the Company was elected best airline by Kayak's Flight Hacker Guide, and also best regional carrier in South America for the eighth consecutive time by Skytrax. Azul also ranked as most on-time airline in Brazil in 2018 according to FlightStats. For more information visit www.voeazul.com.br/ir.

Glossary

Revenue Passenger Kilometers (RPK)

One-fare paying passenger transported one kilometer. RPK is calculated by multiplying the number of revenue passengers by the number of kilometers flown.

Available Seat Kilometers (ASK)

Number of aircraft seats multiplied by the number of kilometers flown.

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